



Sofigate

PROFESSIONAL SERVICES STARTER PACKAGE



Oriented to project based professional service companies

Companies in industries such as information technology, security, consulting, design, and others, who want to control their projects accounting and execution while deliver client value and growing revenue/margin

- Client contracts managed by project
- Project execution management integrated with finance, purchasing and sales
- Management of resource cost compared with revenue
- Budgets management by project
- Actuals vs budgets in real time by project
- Resource allocation by projects and service level agreement
- Employee agenda and time sheets
- Financial and resource analysis/reports by projects: project accounting
- Mobile applications as a standard for e.g.time recordings, travel expenses, leave requests, project status overview

Industries

Information technology, security, consulting, design, engineering, marketing, advertising and others.

Type of companies

Professional services companies who run and control their services project based who want business integration with the BackOffice and who need real-time visibility into all aspects of project delivery: Gantt chart, resources, budget, subcontractors, change orders, percentage of completions, milestones.

Package details

Time and effort estimations are based on the following assumptions:

Geographical and Organizational Scope

Number of legal entities: 1

Number of sales offices: up to 3

Number of open projects: up to 30

If you have more than this, we are ready prepare a separate proposal just for your business.

Implementation services via Sofigate ByDesign package

The project is expected to be executed mainly remotely and using SAP Launch Implementation Methodology and SAP Business ByDesign Best Practices Business Scenarios.

- The SAP Launch Implementation Methodology enables fast and high quality delivery (in less than 100 days)
- Repeatable and affordable
- Can be complemented by United VARs' differentiated industry and horizontal solutions
- You can grow unlimited within the SAP ByDesign solution

The professional services package based on SAP Business ByDesign covers

- Sales of services
- Sourcing and purchasing of products and services
- Subcontracting
- Project management and project accounting
- Cash flow management

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- Financial (AP, AR, GL, Taxes, banks) and Management Accounting
- Travel expenses management
- Internal and external resource management
- Mobile applications as a standard to support project related work anywhere.

Pricing

- Implementation starting at: 109.000 EUR.
- Software licensing in average less than 83 EUR / user / month

Sofigate in the Market

- Part of Sofigate Group - The Leading Business Technology Management Company in the Northern Europe
- Member company of SAP United VARs (Value-Added Resellers) with coverage in over 90 countries
- SAP Quality Awards Winner with ByDesign Project Delivery Team in the Nordics and Baltics